

Message Text

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ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 CIAE-00 PM-07 INR-10 L-03

NEA-11 NSAE-00 PA-04 RSC-01 PRS-01 SPC-03 USIA-15

TRSE-00 SAJ-01 DODE-00 DRC-01 /094 W

----- 076966

R 241725Z JAN 74

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 7364

INFO USMISSION NATO BRUSSELS

UNCLAS SECTION 01 OF 02 LONDON 01080

FOR COMMERCE

E.O. 11652: N/A

TAGS: BPRO, UK

SUBJECT: POTENTIAL MAJOR PROJECT - NATO INFRASTRUCTURE

REQUIREMENT - COMMUNICATIONS TRANSMITTING EQUIPMENT

REF: STATE 2090 MARCH 8, 1974#

1. FORMAL NOTIFICATION OF THE U.K. MINDEF INTENTION TO CALL FOR BIDS FOR THE SUPPLY OF COMMUNICATIONS EQUIPMENT HAS BEEN RECEIVED IN A LETTER DATED JANUARY 18, 1974 REFERENCE XR/58/033 TOGETHER WITH A QUESTIONNAIRE TO BE COMPLETED BY PROSPECTIVE BIDDERS AND RETURNED TO PROCUREMENT EXECUTIVE MINDEF BY FEBRUARY 15, 1974.
2. FULL TEXT OF THE LETTER AND QUESTIONNAIRE FOLLOWS:
NATO INFRASTRUCTURE REQUIREMENT
COMMUNICATIONS TRANSMITTED EQUIPMENT - CRIMOND (SCOTLAND)
 1. THIS IS THE FORMAL NOTIFICATION OF THE U.K. GOVERNMENT'S INTENTION TO CALL FOR BIDS DURING EARLY 1974 FOR THE SUPPLY OF COMMUNICATIONS TRANSMITTING EQUIPMENT, IN ACCORDANCE WITH THE PROCEDURES FOR INTERNATIONAL COMPETITIVE BIDDING AS SET OUT IN NATO DOCUMENT AC/4-D/1384 (FINAL).
 2. ALTHOUGH THE DESCRIPTION OF THE REQUIREMENT CONTAINED UNCLASSIFIED

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IN THIS LETTER IS UNCLASSIFIED, IT SHOULD BE NOTED THAT

SOME OF THE SPECIFICATIONS WHICH WILL ULTIMATELY BE ISSUED WITH THE TENDER DOCUMENTS, MAY CONTAIN INFORMATION CLASSIFIED NATO RESTRICTED. THEREFORE, "DECLARATIONS OF ELIGIBILITY" WHICH GOVERNMENTS MAY ISSUE ON BEHALF OF RESIDENT FIRMS QUALIFIED TO BID, SHOULD STATE THAT IF IT WERE RESPONSIBLE FOR AWARDED A CONTRACT FOR THIS WORK, IT (IE THE APPROPRIATE AUTHORITY) WOULD ITSELF ADMIT THE FIRM AS A COMPETITOR, AND FURTHER THAT THE FIRM HAS BEEN SECURITY CLEARED UP TO AND INCLUDING NATO RESTRICTED.

3. THE EQUIPMENT TO BE SUPPLIED COMPRISES:-

A. 5 HIGH FREQUENCY (4 - 27.5 MHZ) 20 KW AUTOMATIC-

ALLY TUNING AMPLIFIERS WITH ASSOCIATED DRIVES IN SEPARATE CABINETS. ESTIMATED TOTAL COST - 40,000 POUNDS EACH AMPLIFIER AND DRIVE.(90,000 DOLLARS)

B. 1 LOW FREQUENCY (40-150 KHZ) 100 KW AMPLIFIER

WITH ASSOCIATED DRIVE AND AERIAL TUNING UNIT. ESTIMATED TOTAL COST - 100,000 POUNDS.(220,000 DOLLARS).

C. 5 HIGH FREQUENCY OMNI-DIRECTIONAL AERIALS FOR USE

WITH A. ABOVE. ESTIMATED TOTAL COST 3,000 POUNDS (65,000 DOLLARS) EACH.

4. CONTRACTORS MAY BID FOR ALL THE EQUIPMENT OR ANY SECTION OF PARAGRAPH 3 ABOVE SEPARATELY.

5. QUALITY ASSURANCE CONDITIONS IN ACCORDANCE WITH STANAG 4108 (AQAP 1) WILL BE REQUIRED.

6. ALL FIRMS WHO WISH TO BE INVITED TO TENDER FOR THIS PROJECT SHOULD SEND WRITTEN NOTIFICATIONS TO REACH THE FOLLOWING ADDRESS NOT LATER THAN 15 FEBRUARY 1974:

PROCUREMENT EXECUTIVE

MINISTRY OF DEFENCE

IP2B

ROOM B08

36 WHITEHALL

LONDON SW1A 2HB

ALL REPLIES MUST QUOTE THE MINISTRY OF DEFENCE REFERENCE NUMBER XR/58/033.

THE NATO REFERENCE NUMBER IS AC/4(PP)DS/935

7. CONTRACTORS APPLYING FOR AN INVITATION TO TENDER MUST COMPLETE THE ATTACHED QUESTIONNAIRE AND RETURN IT BY 15 FEBRUARY 1974 TO THE ADDRESS SHOWN IN PARAGRAPH 6.

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8. IT IS INTENDED TO ISSUE THE TENDER DOCUMENTS IN FEBRUARY/MARCH 1974. THE CLOSING DATE FOR RECEIPT OF BIDS WILL BE 31 MAY 1974. COMPLETION OF THE PROJECT IS REQUIRED BY END 1975.

QUESTIONNAIRE:

INFORMATION REQUIRED:

1. NAME AND BUSINESS ADDRESS (IF A COMPANY, STATE

- REGISTERED OFFICE AND WHETHER PRIVATE OR PUBLIC).
2. DATE OF FORMATION (OR, IF A COMPANY, OF REGISTRATION OF BUSINESS).
 3. ADDRESS(ES) OF WORKS.

NOTE BY OC/T: (#) REFERENCE AS RECEIVED.

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ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 DODE-00 CIAE-00 PM-07

INR-10 L-03 NEA-11 NSAE-00 PA-04 RSC-01 PRS-01 SPC-03

USIA-15 TRSE-00 SAJ-01 DRC-01 /094 W

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FOR COMMERCE

4. ARTICLES USUALLY MANUFACTURED AND/OR SERVICES PROVIDED.
5. BRIEF HISTORY OF FIRM, INCLUDING ANY PARENT AND ASSOCIATED COMPANIES.
6. GIVE NAMES AND ADDRESSES OF GOVERNMENT DEPARTMENT, NATIONALISED INDUSTRIES OR OTHER MAJOR USERS OF YOUR GOODS AND/OR SERVICES. ALSO GIVE DETAILS OF MAIN CONTRACTS EXECUTED IN RECENT YEARS FOR WORK OF A SIMILAR NATURE TO THE PRESENT BID.
7. NAME AND ADDRESS OF BANKERS.
8. PARTICULARS OF INSPECTION ORGANISATION INCLUDING:
 - A. NAME OF CHIEF INSPECTOR
 - B. NUMBER OF INSPECTION STAFF
 - C. PARTICULARS, IF ANY, OF INSPECTION APPROVAL BY OTHER GOVERNMENTAL DEPARTMENTS.

9. SECTIONS OF SUPPLIES AS SHOWN IN LETTER PARAGRAPH 3
FOR WHICH YOUR COMPANY IS INTERESTED IN BIDDING.
PLEASE COMPLETE AND RETURN THIS QUESTIONNAIRE TO:
PROCUREMENT EXECUTIVE
MINISTRY OF DEFENCE

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36 WHITEHALL
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LONDON
SW1A 2HB

ACTION REQUESTED:
PLEASE CIRCULATE THIS PROPOSAL TO APPROPRIATE COMPANIES.

EMBASSY COMMENT:
UNOFFICIAL MINDEF SOURCES INDICATE THAT THE SPECIFICATIONS ARE WRITTEN AROUND THE FOLLOWING EQUIPMENT:
A. MARCONI H1200 MST HF AMPLIFIER, WITH H1601 OR H1602 SYNTHESIZER DRIVES.
B. MARCONI H1211 LF LINEAR AMPLIFIER, WITH H1610 DRIVE.
C. MARCONI, FRANCIS & LEWIS, OR H R SMITH ANTENNAS.
WE HAVE CHECKED THE SPECIFICATIONS FOR THE AMPLIFIERS AND DRIVES, BUT HAVE NO SPECIFIC INFORMATION ON PREFERRED ANTENNA SYSTEMS, ALTHOUGH H R SMITH UNITS HAVE BEEN RECOMMENDED RECENTLY IN SEVERAL LARGE MINDEF PURCHASES.
WE SEE LITTLE POSSIBILITY OF DEVIATION FROM THE MARCONI SPECS, UNLESS A SIGNIFICANT COST BENEFIT IS SHOWN.

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Draft Date: 24 JAN 1974
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
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Status: NATIVE
Subject: POTENTIAL MAJOR PROJECT - NATO INFRASTRUCTURE REQUIREMENT - COMMUNICATIONS TRANSMITTING EQUIPMENT
TAGS: BPRO, UK
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005